

An aerial photograph of Paris, France, featuring the Eiffel Tower prominently on the right side. The city's dense urban landscape, with numerous buildings and green spaces, is visible. The image is overlaid with a semi-transparent dark grey filter. A white diagonal line runs from the top left corner towards the center, and another white diagonal line runs from the bottom right corner towards the center, meeting near the Eiffel Tower. The Expeditors logo is positioned at the top center.

Expeditors®

FRANCE OVERVIEW



FRENCH MARKET OVERVIEW



BUSINESS LANDSCAPE IN FRANCE



10B baguettes

Sold each year in France



28,000

Foreign-owned companies



1st Most Attractive

UE Country for foreign
investments

**+1,500 North Asian
companies established
in France**



**29 of the largest
companies**

In the world are head-quartered
in France



**2nd Largest
EU Market**



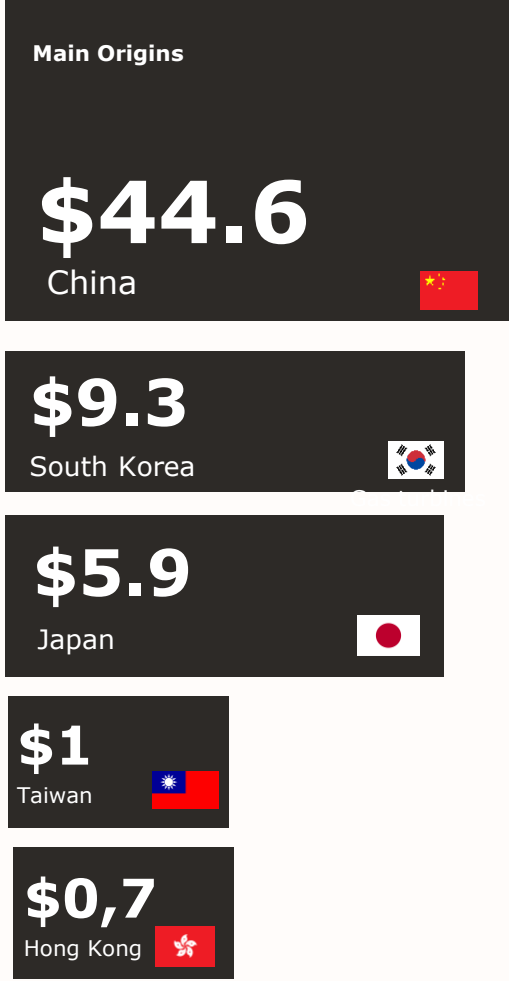
TRADES VALUE

EXPORTS: 7TH LARGEST EXPORTER



Billion dollars

IMPORTS: 4TH LARGEST IMPORTER



Billion dollars



WHERE DO WE FIT ?



Opened first office in **1997**



10 Offices



300+ Employees



Certifications

ISO 13485, ISO 9001, ISO 14001, AEO

FULL-SERVICE OFFICES



AIR



OCEAN



TCS



PES



CHB



OM



DIST



CLS





WHAT WE DO (INBOUND PROCESS)



FRANCE: A STRATEGIC LOGISTICS HUB

1

Shipment Arrival in
France from a non-EU country



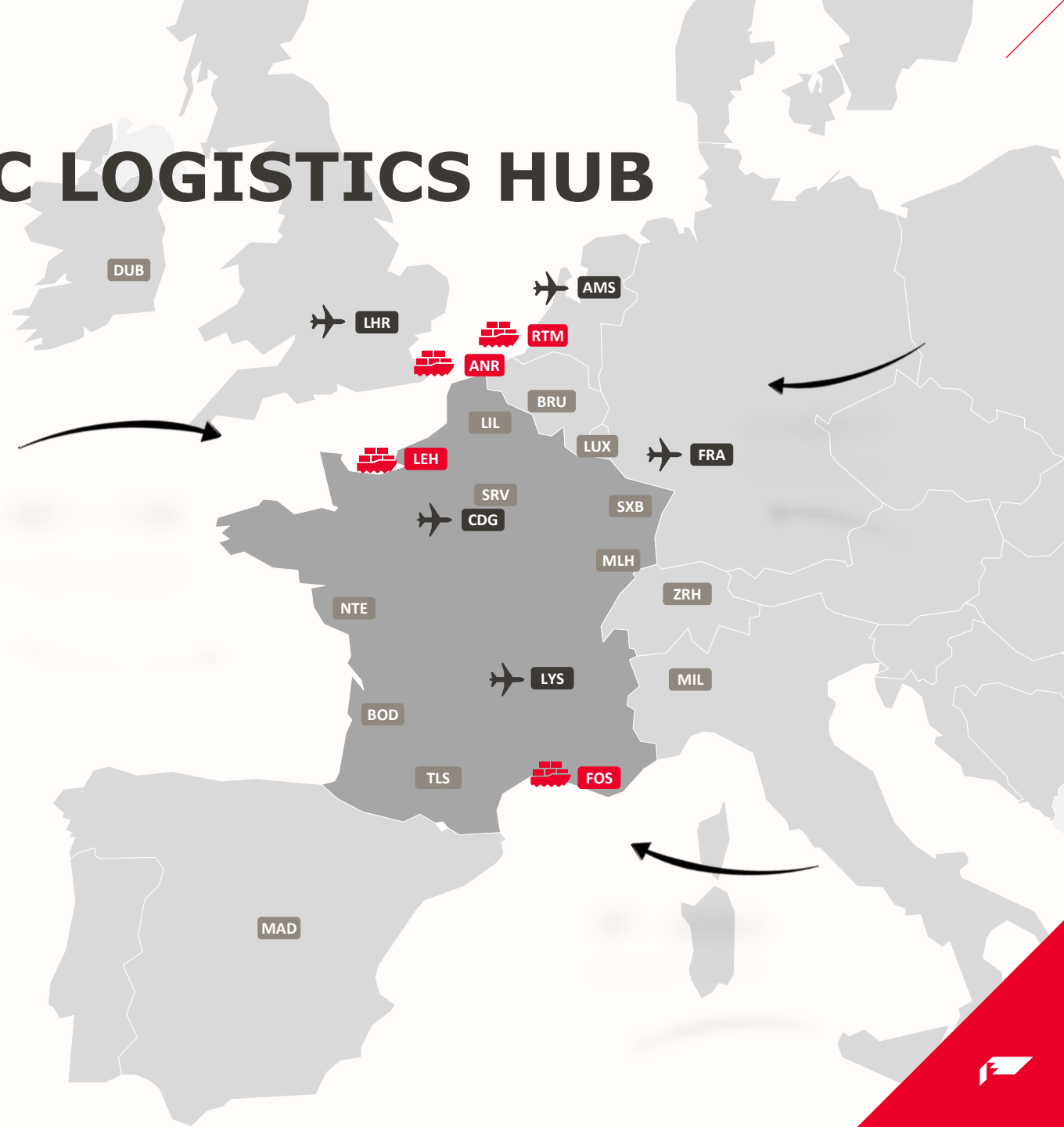
Paris – CDG
Lyon – LYS

EI European Gateways:
AMS, LHR, FRA



Le Havre – LEH
FOS Marseille

Secondary port –
Antwerp / Rotterdam



VAT DEFERMENT:

How to avoid advancing VAT payments?

2 Customs Clearance in France

1. Customs Duties are payable
2. No VAT Payment on imports
3. Storage or transit in France

Clients Benefits of VAT Deferment

- Improved cash flow
- Simplified intra-EU flows
- Sustainability positive Impact



See more

France vs EU Countries

Why France?

Expeditors vs. Competitors

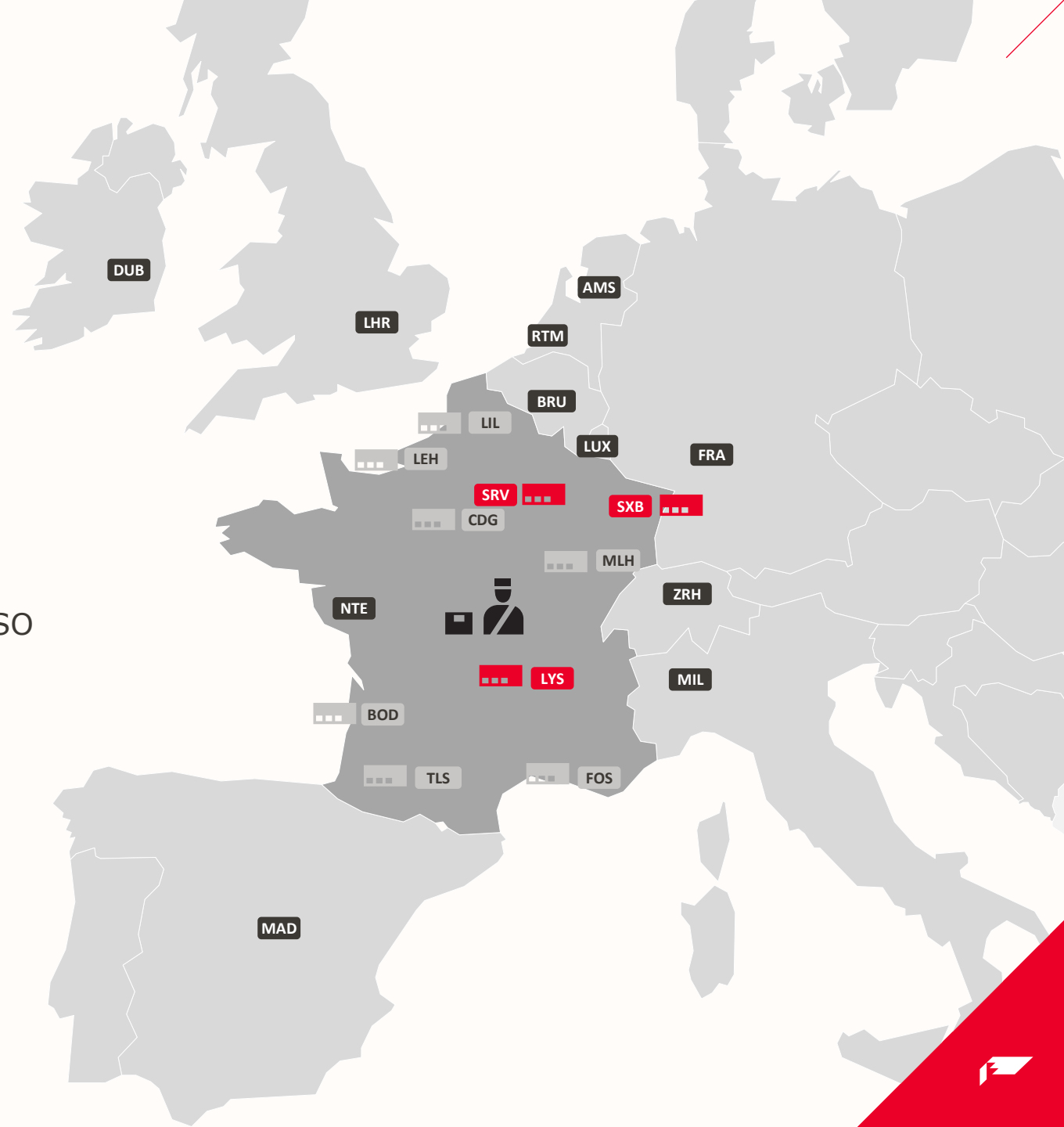


WAREHOUSE & DISTRIBUTION

3

Maximizing Efficiency with Warehouse Solutions

- **Cross-dock**, including shipments consolidation|deconsolidation
- **Distribution** services
- **Temperature Controlled** solutions | GDP & ISO 13485:2016 certified
- **VMI & Aftermarket** Solutions
- ***Integrated Logistics Consolidation (ILC)***



FINAL DELIVERIES

4

Intra-FR | Intra-EU delivery

Lead Time

- France to France: 24 | 48 Hours
- France to South Europe GNS connections:

CDG-MIL	48 Hours
CDG-MAD	48 Hours
LYS-MIL	24 Hours
LYS-MAD	24 Hours

GROUND NETWORK SERVICES



WHY CHOOSING FRANCE?

The country with the most notable benefits in terms of import VAT

	FRANCE Under VAT Postponed Accounting Mechanism	Under Limited Fiscal Representation (EX. The Netherlands)
Importer of Record Requirements	EORI number + French VAT number	EORI number + A Tax Representative
VAT Payment	No import VAT paid at the time of import (Import VAT is postponed at 100%)	No import VAT paid at the time of import (Import VAT is postponed due to limited fiscal representation)
Time to obtain VAT Postponed Authorization	No delay No application required (automatically granted to any VAT-registered company in France)	A few weeks to a few months Time required to sign a limited fiscal representation POA
Customs Duties	Same customs duties apply across the EU, regardless of the country of clearance	Same customs duties apply across the EU, regardless of the country of clearance
Import Declaration Cost	Standard import entry fee	Standard import entry fee + €20/30 per entry fee (due to fiscal risk borne by the Tax Representative)
Eligibility for VAT Exemption	Any company Established within France, European Union and even outside the European Union	Any company
Constraints	None	Goods cleared under limited fiscal representation must be delivered immediately outside the Netherlands after clearance
Setup Complexity	None	Requires a specific contract
Local support by Expeditors	Solid, experienced customs team (75 staff members) No subcontracting: full in-house customs services + Perform any customs regims	The customs team is widely recognized for its strong expertise



IMPORT VAT STRATEGIES

How we compare to the competition?

Expeditors offers advanced Door-to-Door Solutions across France and Europe:

Expert Customs & Transport Teams

Located throughout France and Europe, our teams ensure smooth import, customs clearance, and re-export operations.

Nationwide & Pan-European Transport Services

Powered by our robust **Global Network Services (GNS)**, we offer reliable and scalable transport solutions across the continent.

Integrated Global Systems

Through **Exp.o Now**, our digital platform, customers benefit from seamless connectivity, real-time tracking, and comprehensive reporting.





YOU'D BE SURPRISED HOW FAR WE'LL GO FOR YOU.®

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