

CANADIAN NON-RESIDENT IMPORTER PROGRAM

What is a Non-Resident Importer?

A Non-Resident Importer (NRI) is a company or individual who does not reside in Canada but imports shipments into Canada, acting as the Importer of Record (IOR). This allows companies without a physical presence in Canada to maintain competitiveness and profitability, making it easier to do business in Canada.

Who should become a Non-Resident Importer?

- Companies searching for ways to remain competitive in an increasingly global marketplace.
- Companies looking for a hassle-free alternative to ship products to their ultimate destination.
- Companies engaged in e-commerce, direct shipping, and mail.

What are the benefits of a Non-Resident Importer?

- Goods are pre-paid to your customer's door.
- Access to the Canadian marketplace without the need for capital investment (e.g., brick & mortar, physical facility, distribution center).
- Efficient management and control of the transportation of goods.
- Maintains profit margins by eliminating the middleman (wholesalers, distributors, etc.).
- Provides simple return programs for both customers and non-resident importers.
- Offers Canadian prices to simplify the sales process for customers, providing a straightforward transaction without the hassle of currency conversions.
- Simplifies the e-commerce import process.
- Provides pre-determined landed costs: duties, taxes, customs brokerage, and shipping charges at the time of purchase.
- Removes the Canadian customer's involvement with the CBSA.

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Requirements for Non-Resident Importers

The following is a list of requirements that are essential for smooth and successful importation into Canada.

Commercial Invoice: Must be complete and accurate

Business Number: Required to identify all importers

Goods and Services Tax (GST): Non-resident importers are responsible for GST when importing into Canada. As a GST registrant, the NTI can recover GST paid.

Preferential Trade Agreements: Applicable to NRI into Canada providing goods that are qualified.

Bond Security with CBSA: NRI's are required to have NRI bond and a separate bond for direct payments of duties and taxes to CBSA, as this is a requirement under the CBSA CARM program.
