

An aerial photograph of the Kuala Lumpur skyline, featuring the Petronas Twin Towers as the central focus. The towers are flanked by other modern skyscrapers and surrounded by a dense urban landscape. In the foreground, there is a large green park area with trees and a winding path. The image is framed by a dark blue gradient on the right and a white gradient on the left, with a red diagonal line separating them.

Expeditors®

MALAYSIA OVERVIEW

EXPEDITORS AT A GLANCE



EXPEDITORS AT A GLANCE



Founded in 1979



Global headquarters
Bellevue, Washington, USA



Regional headquarters
London, Dubai, Singapore, and Shanghai



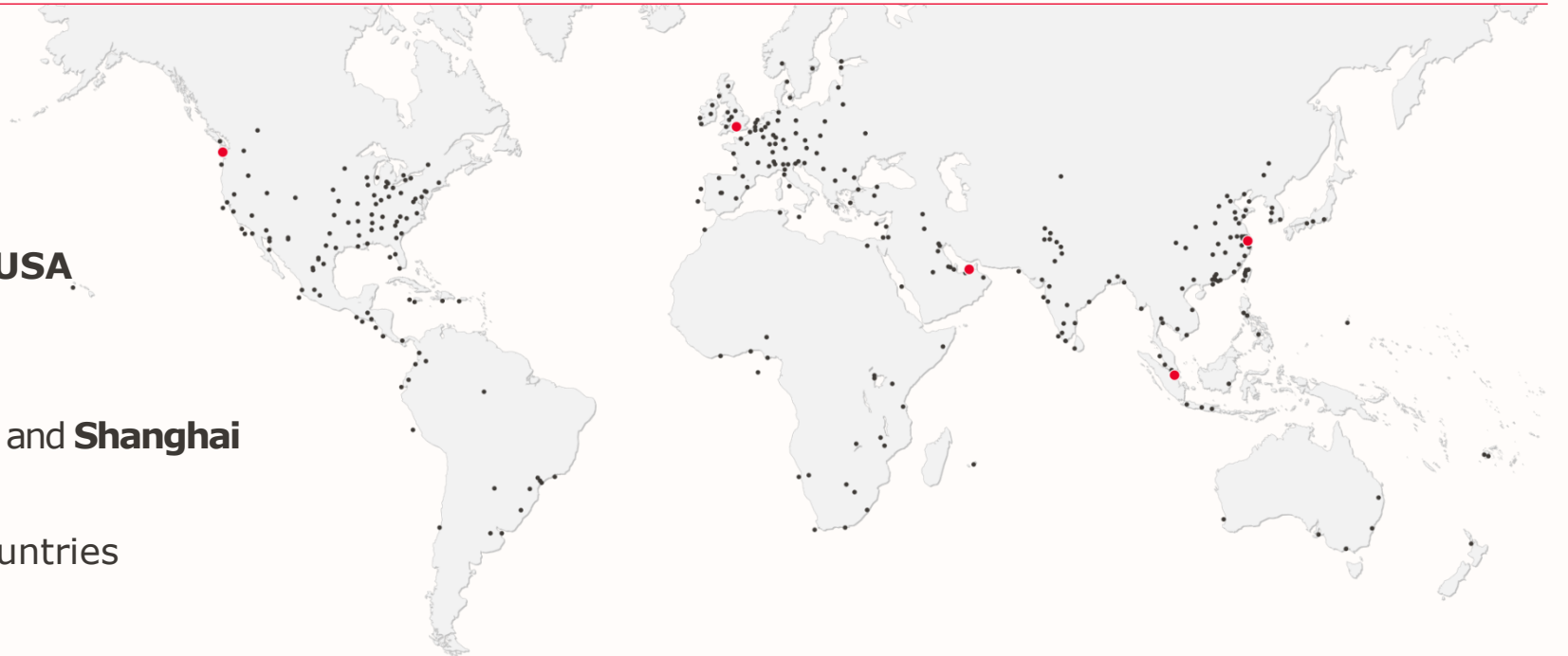
330+ locations in **100** countries



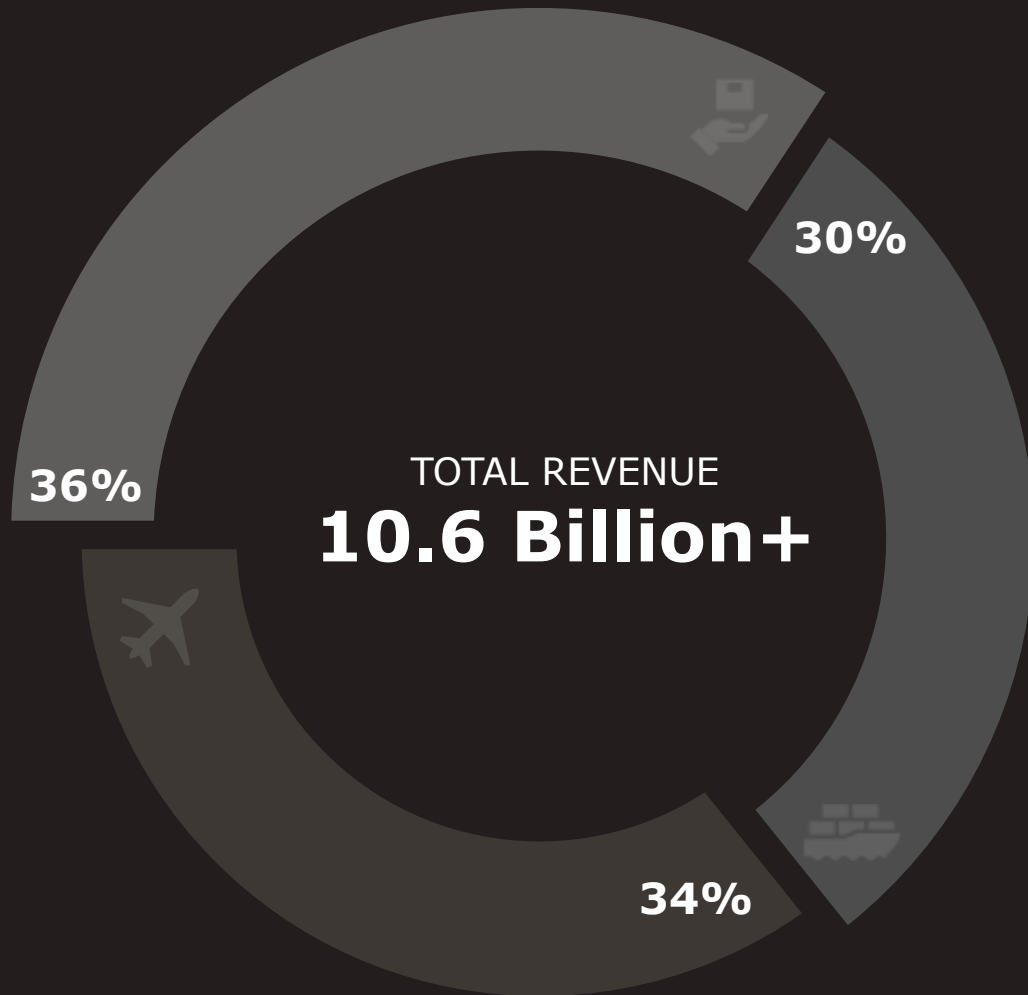
18K+ employees **globally**



NYSE (EXPD), U.S. Fortune 500,
and S&P 500



2024 BY THE NUMBERS



AIR

950
Million+
kgs



OCEAN

1.5
Million+
TEUs



TRANSCON

2
Billion+
kgs



CUSTOMS

5
Million+
Import transactions



DISTRIBUTION

20
Million+
sq ft managed



ORDER MANAGEMENT

2
Million+
orders

13
Million+
items



CLIENT PARTNERSHIPS



NEW BUSINESS DEVELOPMENT

Customized solutions with quantifiable benefits

Build trust and rapport



KNOWLEDGE MANAGEMENT

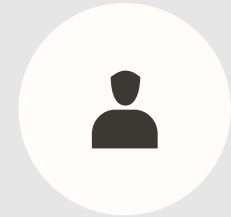
Providing solutions in supply chain optimization, industry specific needs, and Expeditors Products and Services



TRANSITION & IMPLEMENTATION

Team dedicated to transitioning and implementing new business

Establish operating procedures



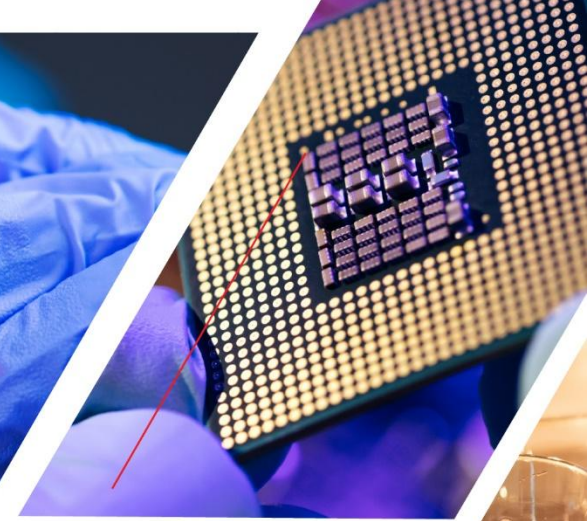
ACCOUNT MANAGEMENT

Dedicated Account Management support

Executive alignment and sponsorship



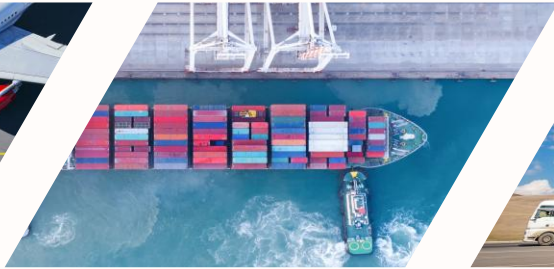
**SERVING ALL
INDUSTRIES**



CORE SERVICES



AIR



OCEAN



CUSTOMS
BROKERAGE



GROUND



WAREHOUSING &
DISTRIBUTION



PROJECT
CARGO



ORDER
MANAGEMENT



DELIVERY
MANAGEMENT



RISK MANAGEMENT
& INSURANCE



MALAYSIA OVERVIEW & BRANCH HISTORY



EXPEDITORS MALAYSIA AT A GLANCE



Established in **1987**



Full service operations



3 offices within Service Locations
In East Malaysia (Sabah, Sarawak)



13 DCs, 91,230 m2 under management



291 employees



One of **Top 5** forwarders in the country



Office



Satellite Office



Airport



Seaport



Warehouse

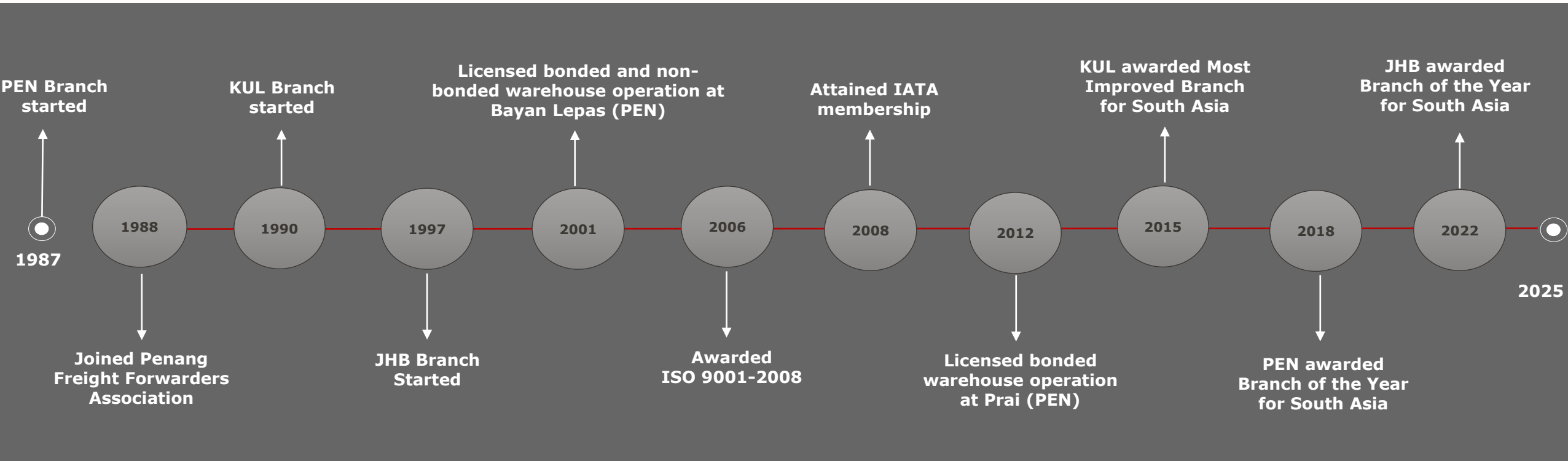


Highlights & Initiatives

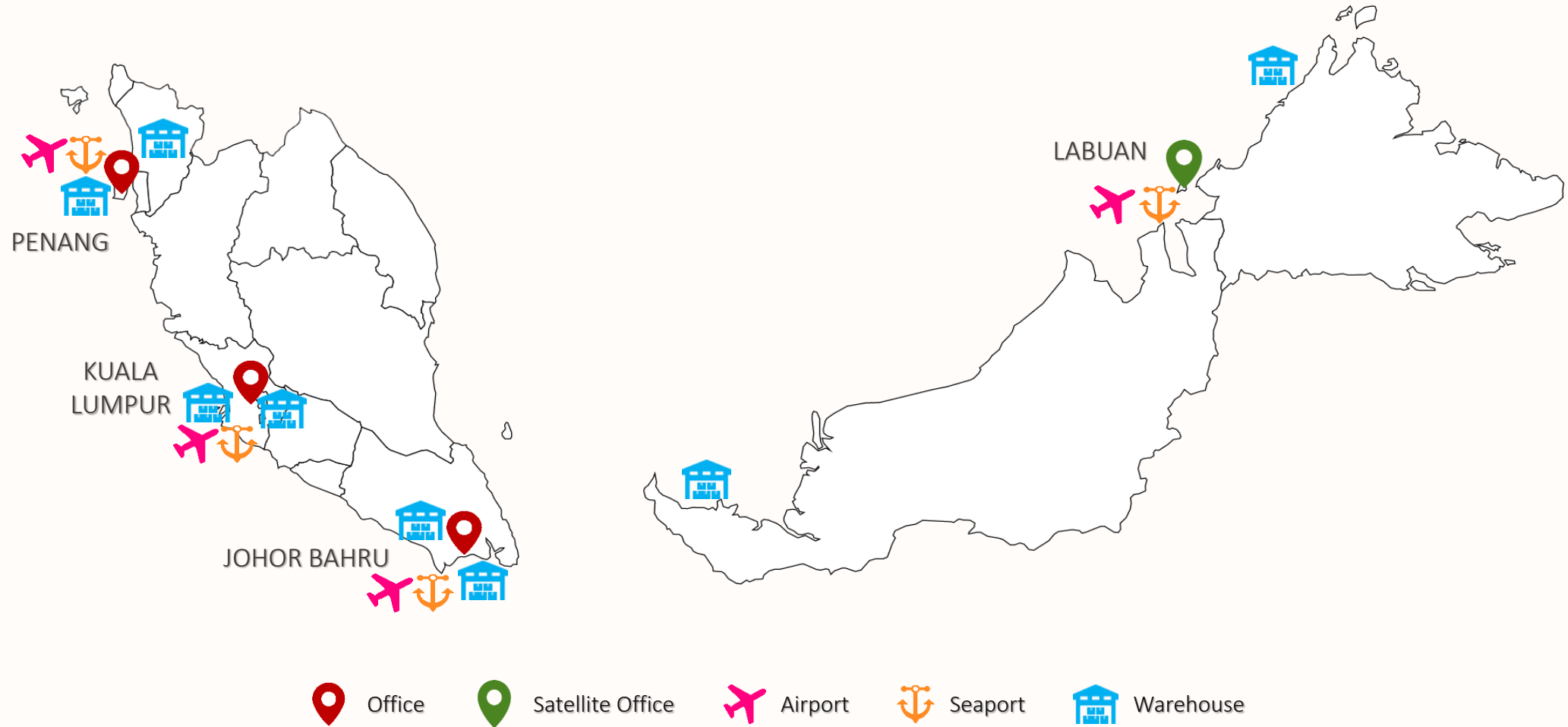
- Coverage of both Peninsular & East Malaysia
- Oil & Energy focused with key operations in Kemaman and Labuan
- Project Cargo capabilities
- Domestic and International Air/Ocean chartering experience
- Extended "Transcon" offering, with time definite domestic & cross border, white glove solutions
- Distribution Services in FTZ/FCZ, non-bonded, bonded area



EXPEDITORS MALAYSIA MILESTONES



EXPEDITORS MALAYSIA

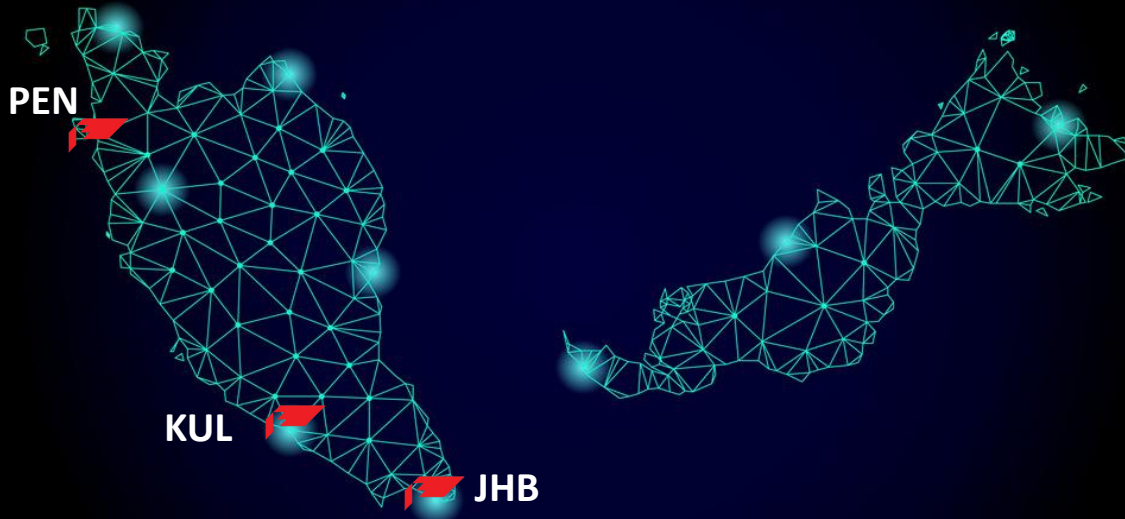


COUNTRY OVERVIEW

-  Established in 1987
-  Full service operations
-  3 offices with Service Locations in East Malaysia (Sabah, Sarawak)
-  7 DCs, 58,700 m2 under management
-  306 employees
-  One of top 5 forwarders in the country

Highlights & Initiatives

- Coverage of both Peninsular & East Malaysia
- Oil & Energy focused with key operations in Kemaman and Labuan
- Project Cargo capabilities
- Domestic and International Air/Ocean chartering experience
- Extended "Transcon" offering, with time definite domestic & cross border, white glove solutions
- Distribution Services in FTZ/FCZ, non-bonded, bonded area



COUNTRY OVERVIEW



Penang (PEN)

-  Established in 1987
-  Full services operations
-  145 employees
-  2 DCs



Kuala Lumpur (KUL)

-  Established in 1987
-  Full services operations
-  102 employees
-  4 DCs (Shah Alam, Port Klang, Kuching & Kota Kinabalu)



Johor Bahru (JHB)

-  Established in 1987
-  Full services operations
-  50 employees
-  3 DCs (PTP, Kempas, Senai)



PENANG (PEN)



PENANG BRANCH HISTORY



1988

2001

2006

2008

2012

2018



2025

Started as
Expeditors
Sdn Bhd

Joined PFFA member

Licensed bonded &
non-bonded
warehouse operation
at Bayan Lepas

Awarded ISO
9001-2008

Joined IATA member

Licensed bonded
warehouse operation
at Prai

District of the Year
South Asia award



- Established in 1987
- Full suites of services
- Staff strength of 150 employees
- Single Customs Broker License
- 52 Licensed Brokers
- 56 Dangerous Goods Certified Personnel
- 7 IATA Certified Employees



KEY CAPABILITIES

EXPEDITORS PENANG

Being in high-tech market in the past 38 years, we believe the experiences and knowledge that we have acquired as a district will add value to partnership that we build over time.

The volumes that we handle today position us at the top 3 ranking in the air cargo marketplace in Malaysia while top 10 in ocean NVOCC space



PENANG OFFICE



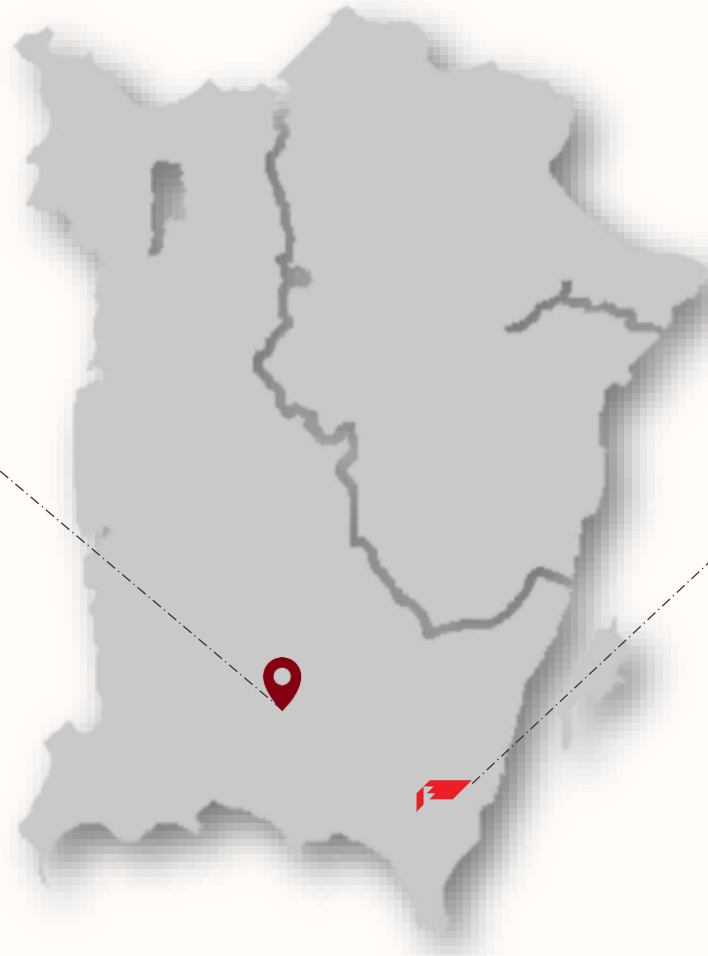
Expeditors (M) Sdn Bhd (Satellite Office)

- Started in 2023 as part of business expansion
- Less than 4 km to Bayan Lepas Free Industrial Zone



Expeditors (M) Sdn Bhd (Main Office)

- Established in 1987
- Attached with bonded DC1, which is directly managed by Expeditors distribution staffs
- Less than 3 km to Bayan Lepas Free Industrial Zone



Satellite Office



Main Office



PENANG FACILITIES



Expeditors Air Export In-Transit Warehouse

- Total space of 6,200 sqft
- Multi-modal capabilities



Expeditors Air Import In-Transit Warehouse

- Total space of 3,000 sqft
- In house customs brokerage



Expeditors Air Import Warehouse (KKUK)

- Total space of 13,000 sqft
- In house customs brokerage



Expeditors Bonded Warehouse DC1

- Total space of 40,000 sqft
- 4,800 pallets positions



Expeditors CFS Warehouse

- Scalable to 165,000sf
- Located at BWCT under FCZ status



Expeditors Bonded Warehouse DC3A

- Ambient floor storage
- Located at BWCT under FCZ status



Expeditors Bonded Warehouse DC2

- Total space of 23,000 sqft
- Total of 1,700 pallets positions



Airport



Seaport



Warehouse



2024 PENANG VOLUMES

VOLUMES	AIR	OCEAN	TRANSCON	CUSTOMS	DISTRIBUTION
	+31 million kgs	+11 k TEUs	+6 million kgs	+90 k entries	+50 k cbm managed



ORGANIZATION CHART



Barthul Hoefnagels
Regional Vice President,
Malaysia, Singapore & Indonesia



Lilee Kum
District Manager, Penang



Pei Yee Teng
Manager - Accounting



Katie Heng
Manager - Administration



Vincent Wee
Manager - Information
Services



Dylea Tai
Manager - District Sales



Chin Chin Chan
Manager - Customer
Retention & Development



Cathy Khaw
Manager - District Trade
Compliance



Thomas Gan
Manager - Security &
Environmental,
Health & Safety



Liew Min Choo
Manager - Business
Operations & Service
Provider Management



Joanne Lee
Manager - Air Export



Chin Siew Yin
Manager - Air Import



Selvan Tiran
Manager - Customs
Brokerage



Pei Lin Tan
Manager - Ocean &
Order Management



Walter Ong
Manager - Distribution



Min Yook Chin
Manager - Transcon

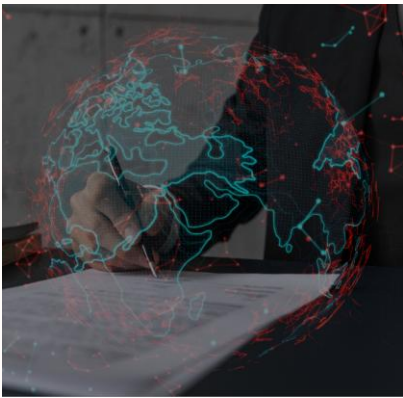


Leong Chen Hui
GDP Compliance
Representative, Penang



BROKERAGE OVERVIEW

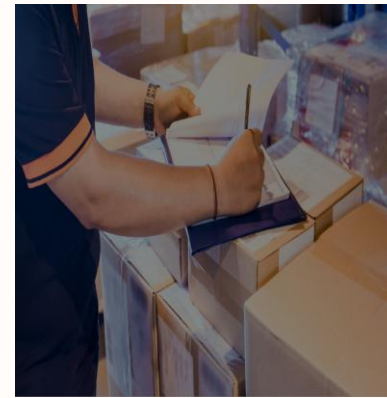
PENANG



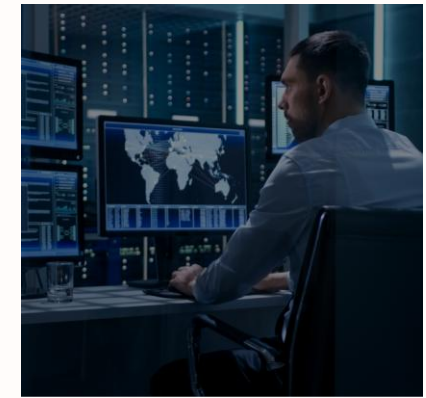
90,000 entries
filed in 2024



One of the Top 5
customs brokers
in Penang



25 Customs
Brokerage Employees



13 Licensed
Customs Brokers

AIR CARRIER PARTNERSHIPS

STRATEGIC ★★★



PREFERRED ★★



Our Approach

	★ APPROVED PROVIDER	★★ PREFERRED PROVIDER	★★★ STRATEGIC PROVIDER
Relationship & Communication			
Operational Excellence			
Compliance, Security & Risk			
Technology & Capabilities			
Innovation, Improvement & Investment			
Environment & Sustainability			
Pricing & Terms			

Global partnership and first right of refusal

Leverage

Strict fulfillment of capacity agreements

Credibility

Continuous search for alternative solutions

Mobility

Pillars for Scalability

Forecasts

- PO prioritization and capacity management based on actual weekly averages.

New Capacity

- Assessment and integration of existing and/or prospective cargo catchment areas.

Optimization

- Review and continuous improvement of space utilization and process efficiency.

PEN CFS WAREHOUSE LOCATION

FACILITY PROFILE

- Free Commercial Zone located at BWCT(Butterworth Wharf Container Terminal)
- Established since Year 2000, over 22 years of experience
- Scalable to 165,000sf
- ISPS & CTPAT compliant
- Storage and distribution for general cargo
- Dedicated storage space and loading bay
- Perimeter fencing, CCTV security system, burglar alarm system, intrusion detection system, access controlled, multiple check points & 24x7 security patrolling by the port authorities
- Fire alarm system, overhead sprinkler system & 24 hours emergency responses team
- Value added services – Project cargo handling, pick & pack, repacking, labelling and racking solutions

COMPETITIVE ADVANTAGES

- Located within the Free Commercial Zone of Penang Port
- 10 minutes drive from BWCT to NBCT
- Excellent relationship with Ocean & Trucking carriers
- Rail transportation, container yards and other superb infrastructures are available within close proximity
- Multilingual & experience staffs
- Carry out survey for all cargoes located in the facility
- Daily inventory reports
- 7-Point Checks for all containers



PEN OCEAN ROUTING OPTIONS

FCL Primary Routing

- Penang – Singapore/Port Kelang – USEC and USWC

Alternative solutions

- Port Klang
- Tanjung Pelepas
- Singapore

LCL Primary Routing

- PEN own consol box (Direct schedule ex-PEN to USA (via PKG/SIN))
- SIN gateway consol box (PEN-SIN via feeder)

✓ **Multiple sailing options from carrier partners**

✓ **Flexible routing depends on customer's needs & requirements**



TRANSCON CROSS BORDER SOLUTIONS

DAILY LTL DEPARTURE FROM CHINA TO SOUTHEAST ASIA COUNTRIES

LESS THAN TRUCK LOAD (LTL)

We are pleased to announce the exciting launch of our newly added LTL departures starting from **January 6th, 2025**.

Our LTL Southbound schedule will have almost **daily departure** from both Shanghai and Shenzhen hub to Southeast Asia countries: Vietnam, Thailand, Malaysia and Singapore, improving the overall transit time and ensuring more flexibility for you.

Our LTL service is a small-lot door-to-door delivery option using our integrated cross-border network. Reduce costs with our affordable LTL service, which remove the need to charter dedicated full-size truck for relatively small shipments.

We ensure the most stringent performance, security, equipment, and technology standards are applied to your shipments.

- ✓ Command Center monitors all trucks status along the route
- ✓ LOLO service at every border gateway for change of mover
- ✓ Trucks equip with GPS installed for track and trace
- ✓ Expeditors’ own local customer service representatives at both origin and destination which improves responsiveness, and simplifies communication

Zone	Origin Hub	Current Departure Days	New Departure Days (eff from Jan-6-2025)
Eastern Satellite	Shanghai	TUE, THU	5 sailings (TUE to SAT)
Southern Satellite	Shenzhen/Dongguan	TUE, THU, SAT	6 sailings (MON to SAT)



TRANSCON CROSS BORDER SOLUTIONS

Southbound - LTL (Hub to Hub) lead time schedule						
Origin Hub	Departure days	Destination Hub				
		Hanoi	Bangkok	Penang	Kuala Lumpur	Singapore
Shanghai	Tue	4	6	8	9	10
	Wed	5	7	8	9	10
	Thu	5	7	8	11	12
	Fri	4	7	8	9	10
	Sat	4	6	8	9	10
Shenzhen	Mon	2	4	7	8	9
	Tue	2	4	5	6	7
	Wed	2	4	6	7	8
	Thu	2	4	6	7	8
	Fri	2	4	6	7	8
	Sat	3	5	6	9	10

1. Departure day is Day 0.
2. Lead time calculation including weekends, but excluding public holidays.
3. Departure day to Ho Chi Minh is FRI. Lead time ex SHA is 5 days, ex SZX is 4 days.



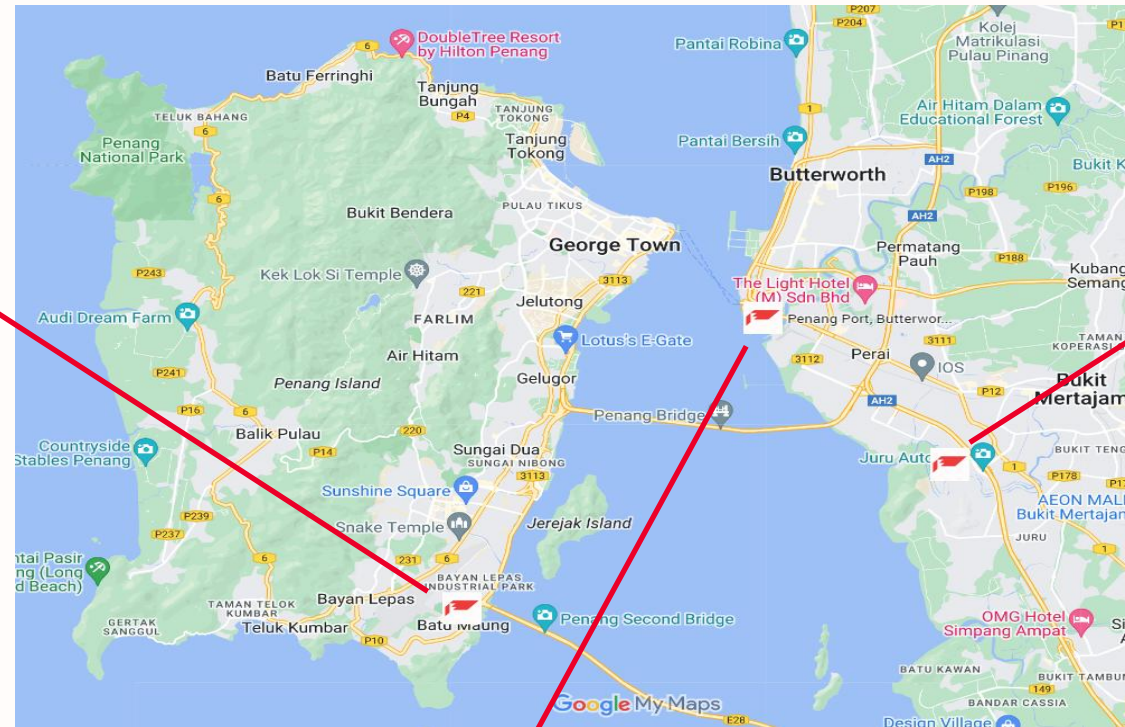
EXPEDITORS PENANG DISTRIBUTION CENTER

3 Distribution Center | **3** Locations | **80,000++** Sq Ft



Expeditors Bonded Warehouse DC1

- Located in Bayan Lepas Area
- Total space of 40,000 sqft
- 4,800 pallets positions



Expeditors Bonded Warehouse - DC2

- Located in Prai Area
- Total space of 23,000 sqft
- Total of 1,700 pallets positions



Expeditors Free Commercial Zone Warehouse - DC3A

- Located in Butterworth Area
- Ambient floor storage
- Located at BWCT under FCZ status



EXPEDITORS PENANG WAREHOUSE EXPERIENCE

RAW MATERIAL AND REPLENISHMENT HUB

28

Customer Product

- Electronics, Mechanical Parts, PCB & PCBA

Scope of Work

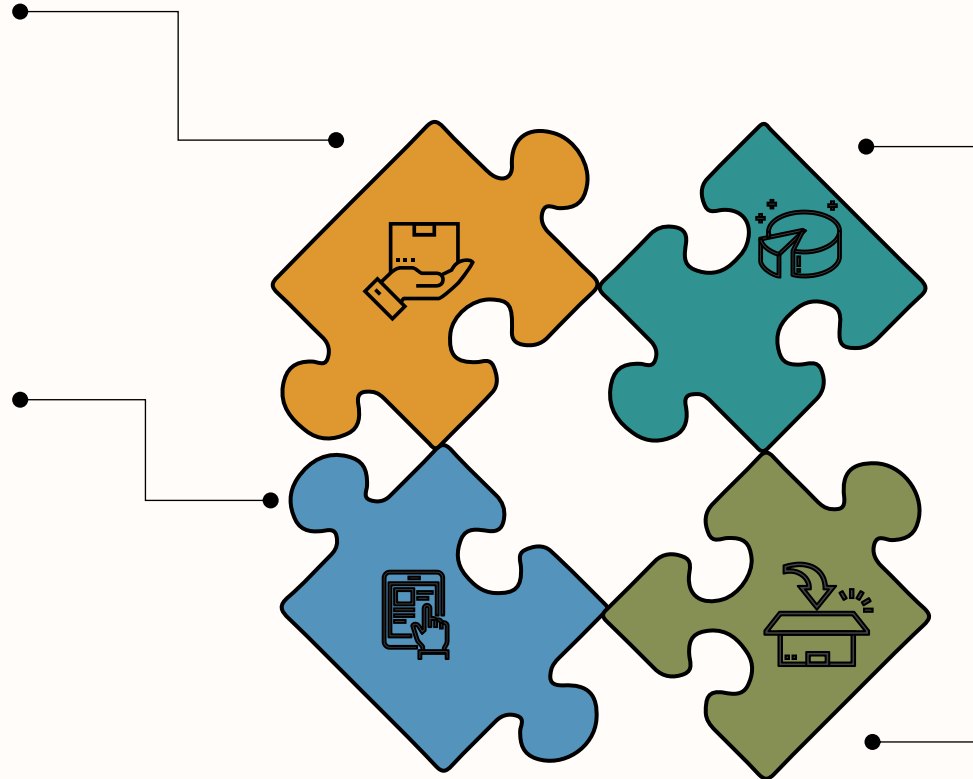
- Raw materials & inventory management
- 4 hours turn around time from request to delivery
- Average 60 pulls daily
- 1 Pull = 10 to 20 line items
- Multiple classifications required (Purge, RTV, RTC, Non inventories & etc)
- Direct shipment from suppliers
- Label pasting and Scanning

Volume per Month

- Support > 5 different programs
- 15000 SKUs in total with approximately 2000 active SKUs on hand
- Average stock on hand > 3500 pallets at 1 to 2 turns monthly

Capacity

- Flexibility, responsive, inventory visibility & integrity
- 24/7 Operations support
- 5 delivery windows per day
- Pull segregation base on programs / functions
- Temperature and humidity controlled storage at 26C and RH between 40-60%
- Pallet in carton out operations



KUALA LUMPUR (KUL)



EXPEDITORS KUALA LUMPUR



Established in 1990



Global headquarters
Bellevue, Washington, USA



Regional headquarters
London, Dubai, Singapore, and Shanghai



3 offices in **Petaling Jaya, KLIA and Port Klang** with **1** satellite office in **Labuan**



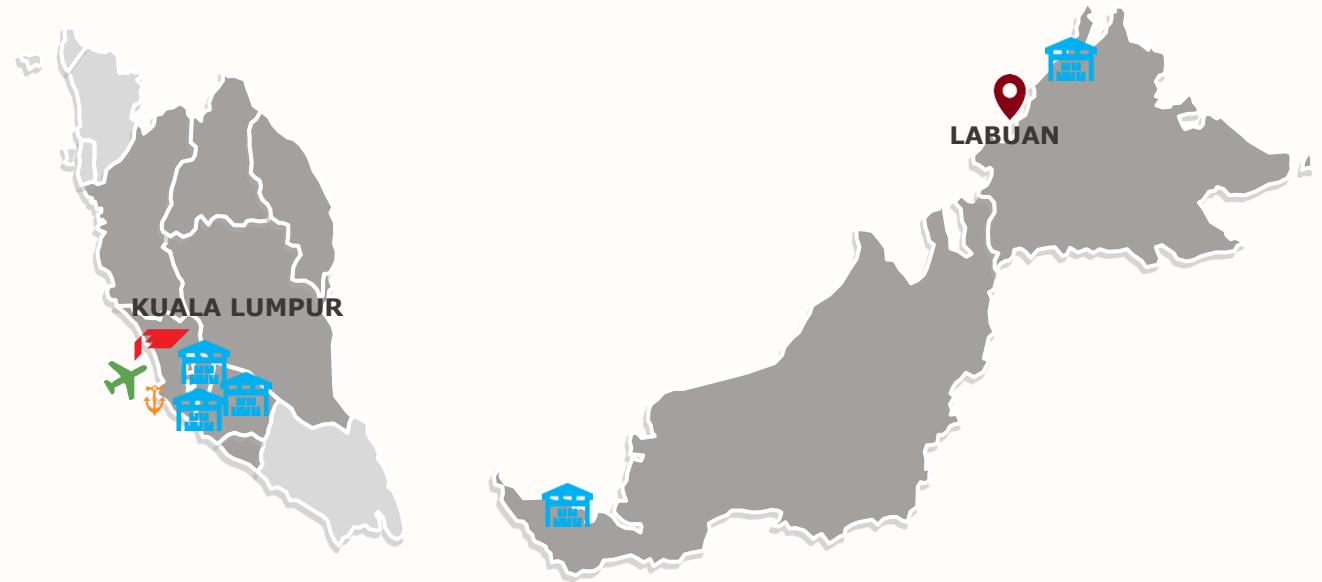
5 Warehouses facilities and **1** transit hub in **Sepang KLIA**



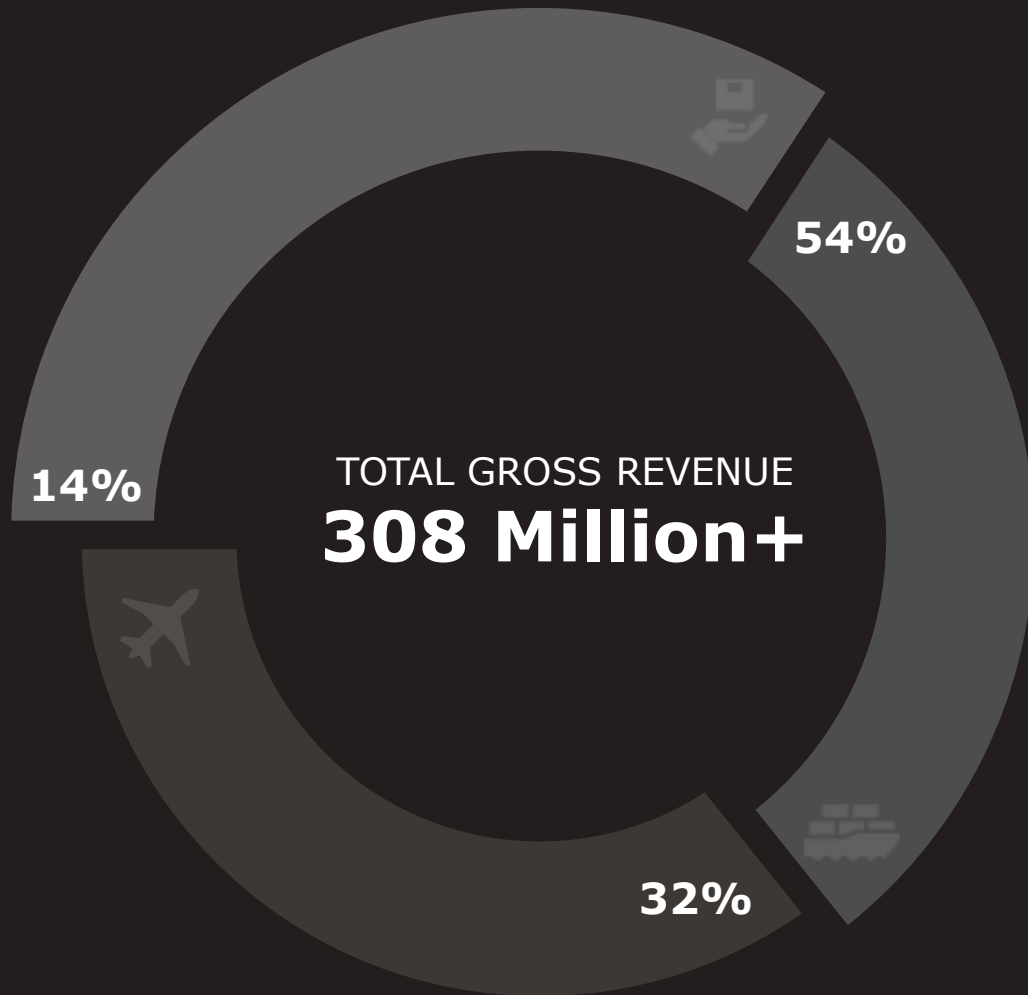
102+ employees



Top 3 in total air freight tonnage in Malaysia (Based on IATA Market Data)



KUL 2024 VOLUME



AIR

9.70
Million+
kgs



OCEAN

11,000+
FEUs



TRANSCON

5.70
Million+
kgs



CUSTOMS

15,000+
Import transactions



DISTRIBUTION

540,000+
sq ft managed

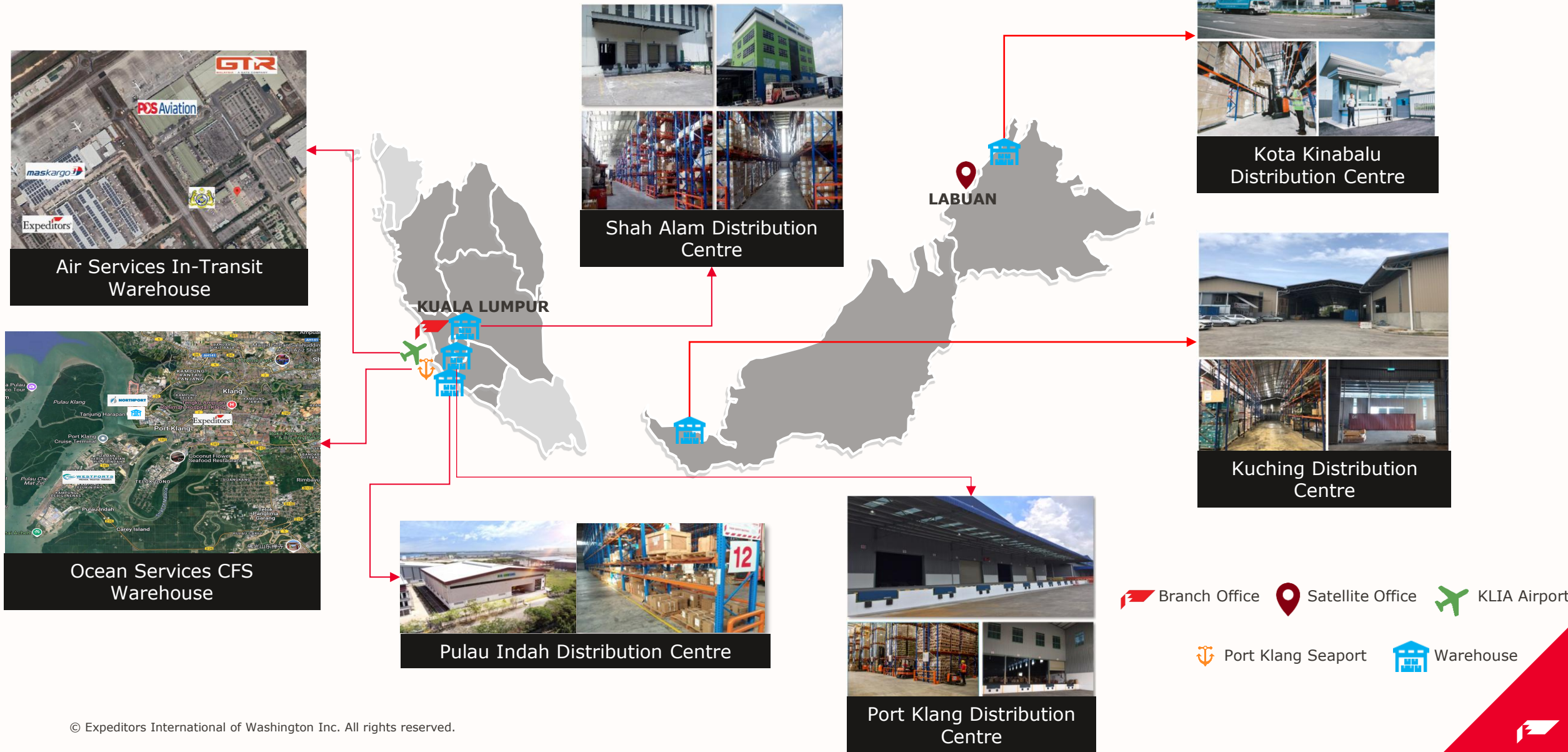


ORDER MANAGEMENT

368,000+
CBM



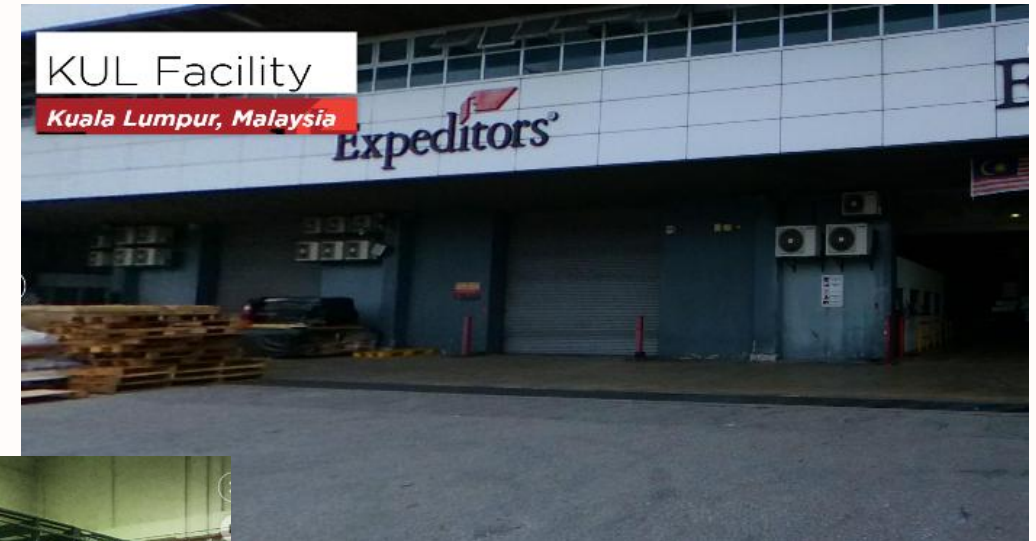
KUALA LUMPUR FACILITIES



AIR SERVICES FACILITY



- Air Transit Hub located in the Free Commercial Zone
- 10-15 minutes away from three terminal operators

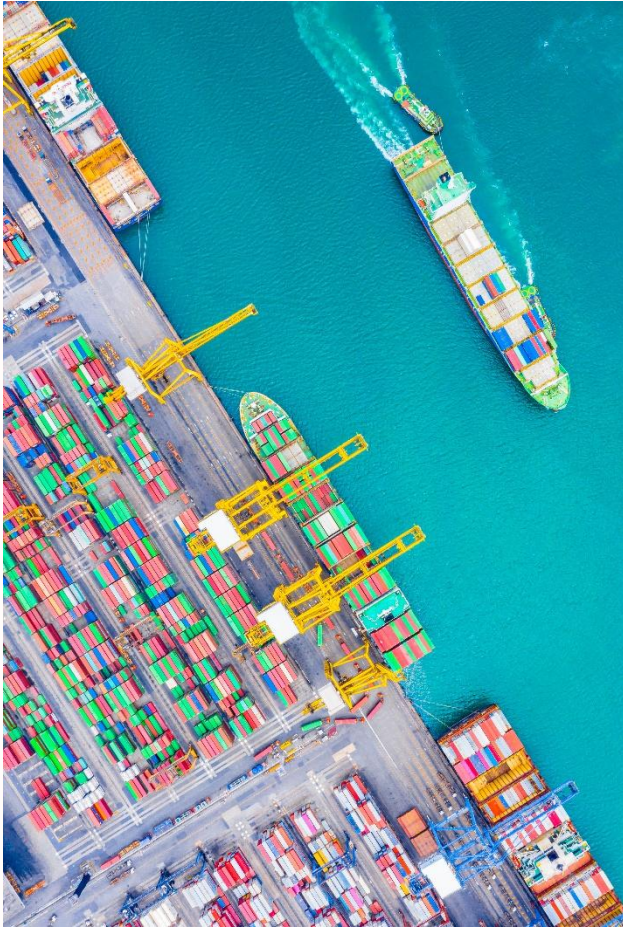


- Floor area : 13,000 sq ft
- 24/7 CCTV coverage & Security Guard on duty

- Air Operations powered by a team of 36 (Shift Basis)
- In House Customs Brokerage
- Direct Cargo Handling to/from terminal for export, import and transshipment



OCEAN SERVICES



FCL / LCL

Full Container Load and Less than Container Load options through a wide carrier footprint globally



FORWARDING

Facilitation of origin services between a shipper and their contracted steamship line



DANGEROUS GOODS

Highly compliant shipment of dangerous goods performed by trained and certified employees



ASSEMBLY

Also known as "Buyers Consol", combining a single customer's cargo from multiple suppliers into full container quantities



TEMPERATURE CONTROLLED

Frozen, chilled, ambient controlled temp expertise utilizing state of the art monitoring



SEA+AIR

Seamless cargo movement combining both air and ocean transport for a reliable and shorter transit



CONSOLIDATION

LCL Consolidation and Buyers Consolidation with our network of CFS & GNS services



RO-RO

Specialized movement of vehicles using dedicated carrier partners



DIRECT DELIVERY

Door-to-door logistics solution to a direct pre-determined consumption point, eliminating multiple touch points



CROSS DOCK

Receiving, sorting and segregating inbound shipments for outbound deliveries eliminating storage dwelling and fees

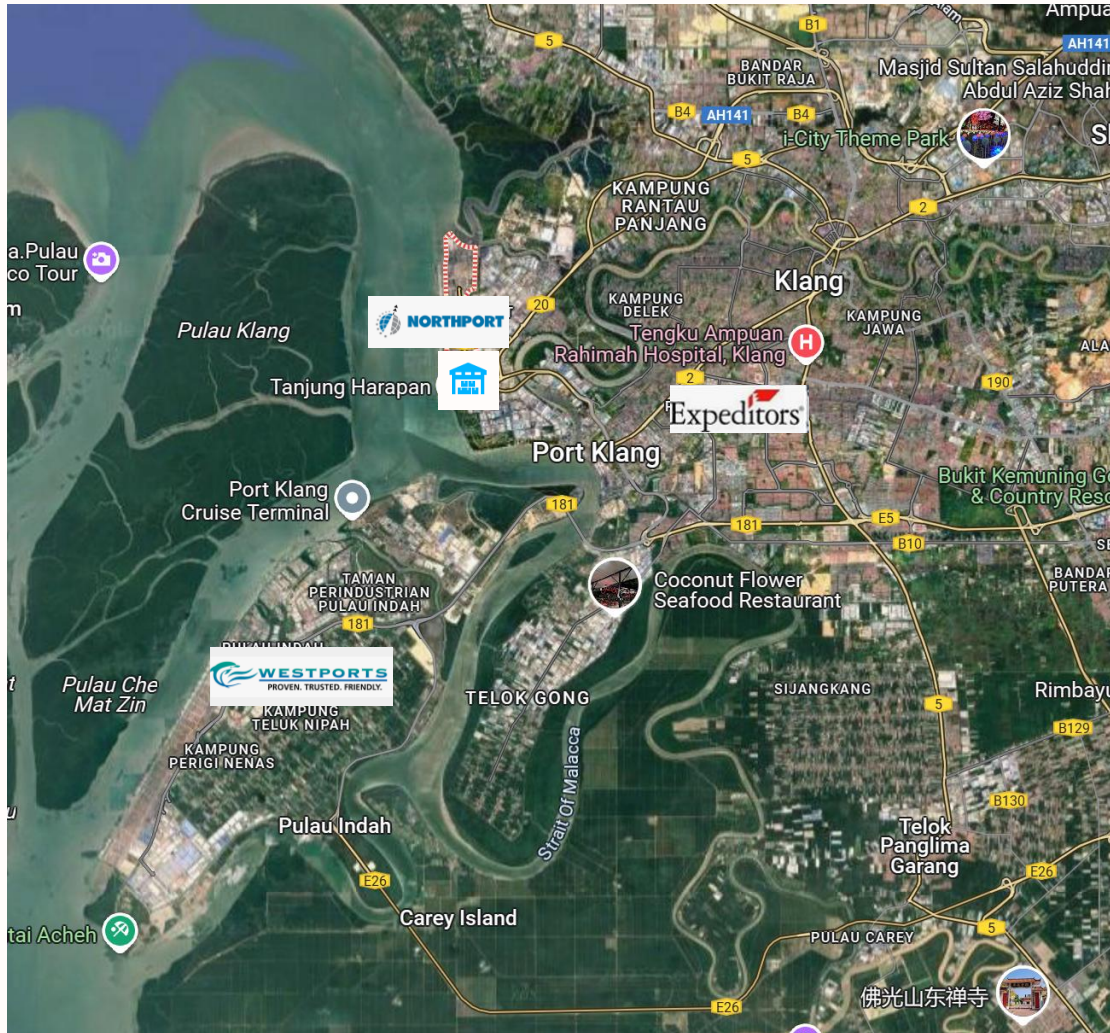


PROJECT CARGO

Oversight, pre-planning, transport and delivery of heavy, out-of-gauge cargo exceeding the normal limits of 20' and 40' containers



OCEAN SERVICES FACILITY



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- One operating CFS warehouse strategically located inside Northport
- Key services include consolidation, deconsolidation, and transshipment handling
- Gateway for reworking and transloading to and from East Malaysia and Brunei
- Alternative port option for Penang and Johor
- In House Customs Brokerage
- Port Klang, the world's 12th largest port and 2nd in Southeast Asia.



CUSTOMS OVERVIEW

- Expeditors Malaysia (JHB, KUL, PEN) has our own Custom Brokerage offering, under one License
- Legal Entity name EIF Sdn Bhd.
- Every corporate company can appoint maximum (5) forwarding agents.



**ONE OF THE TOP
"TRADITIONAL BROKER"
GLOBALLY**



**18
FULL TIME CUSTOMS
BROKERAGE EMPLOYEES**



**4
LICENSED BROKER**

STRATEGY

- To provide global customs infrastructure and expertise supported by innovative approaches to programs
- Compliance, Monitoring and Oversight
- Add value and supply chain performance

SYSTEM INTEGRATION CAPABILITIES

- System integration linked to 3rd party with Malaysian Customs – key event milestones updated automatically
- Accept customer commercial invoice and/or transportation date into our system (Invoice Processing)
- Export the data in a flat file (csv/excel) and load this to Customs software
- Monthly shipment overview report for customer's submission to local customs authority



CUSTOMS CAPABILITIES

SERVICE OFFERINGS

Key Service Offerings

- License submission (e.g. FDA, TISI)
- Single window registration
- Free Trade Zone Form
- Re-export and Hand Carry
- Temporary Import and Export

DECLARATION TYPES

- Dutiable Entry – K1
- License Manufacturing Warehouse (LMW) – K1/K2
- Bonded/Export Processing Zone – K8
- Freezone – K8
- MIDA – K1
- Local Clearance – K9
- ATA Carnet



TRANSCON SERVICES



GROUND

Domestic LTL, FTL, Standard, Expedited, Dedicated Use, Team Drivers & Specialized Equipment



TIME DEFINITE

Day specific door to door transit time and time specific precision at pick up and delivery



DOMESTIC AIR & OCEAN

Door to door service with dedicated capacity to and from points within Peninsular Malaysia, Sabah and Sarawak. Operating FCL and LCL routes combined with value added services at both pick up and delivery



CROSS BORDER (ASEAN ROAD NETWORK)

Local representation on both sides of the border integrating transportation and Customs Brokerage, providing a seamless supply chain solution



WHITE GLOVE

All inclusive end-to-end handling for high value medical devices, electronic & telecommunications equipment & retail and tradeshow displays



SECURITY

Multi-layered approach to security of people, process, and technology including real time shipment monitoring using advanced cargo sensor devices connected to the shipment



TRANSCON SERVICES WHITE GLOVE SERVICE

“White Glove” with Expeditors encompasses specialized deliveries. Requiring specialized handling, equipment, coordination and expertise.



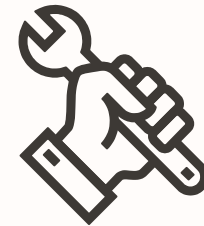
- Pre-site checklist
- Site inspection



- Air-suspension vehicles
- Before and after-hours delivery



- Inside delivery
- Team delivery / additional labor
- Floor protection



- Equipment assembly, disassembly
- Positioning and installation
- Debris removal



DISTRIBUTION SERVICES

40



PORT KLANG

Distribution Center 2

- | Storage Space | Warehouse Type |
|-----------------|----------------|
| ▪ SQFT: 400,000 | ▪ Bonded |
| ▪ SQM: 37,161 | ▪ Non-Bonded |



SHAH ALAM

Distribution Center 1

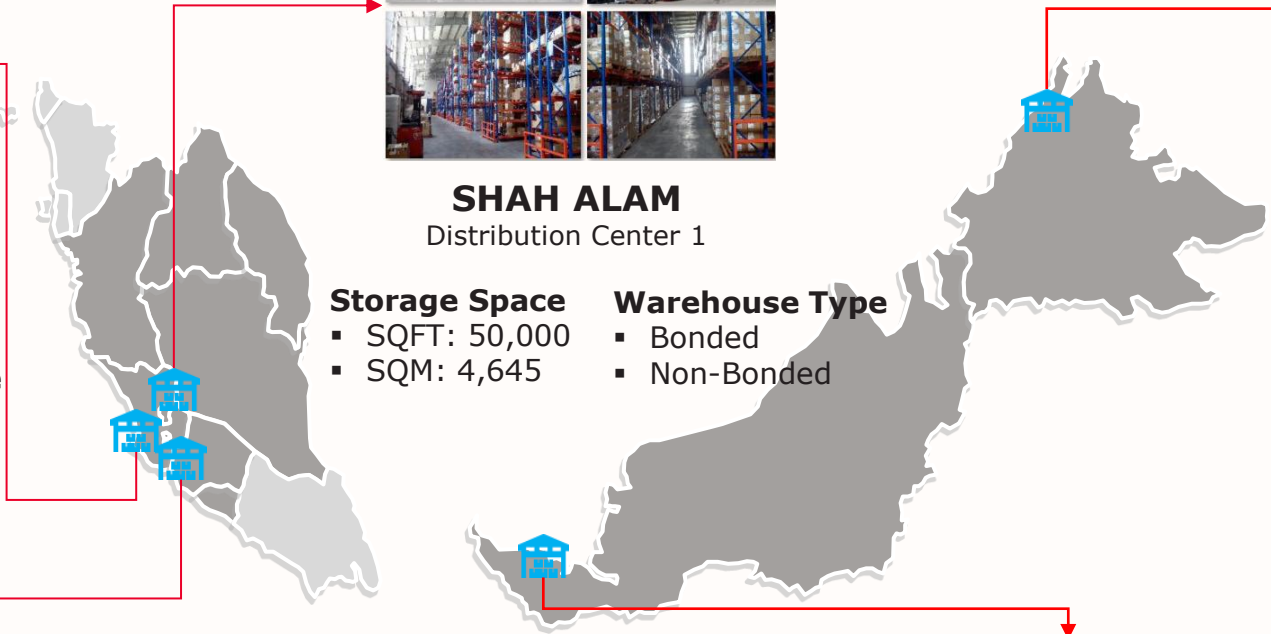
- | Storage Space | Warehouse Type |
|----------------|----------------|
| ▪ SQFT: 50,000 | ▪ Bonded |
| ▪ SQM: 4,645 | ▪ Non-Bonded |



KOTA KINABALU

Distribution Center 4

- | Storage Space | Warehouse Type |
|----------------|----------------|
| ▪ SQFT: 41,200 | ▪ Non-Bonded |
| ▪ SQM: 3,828 | |



PULAU INDAH

Distribution Center 5

- | Storage Space | Warehouse Type |
|----------------|----------------|
| ▪ SQFT: 43,000 | ▪ Non-Bonded |
| ▪ SQM: 3,995 | |



KUCHING

Distribution Center 3

- | Storage Space | Warehouse Type |
|----------------|----------------|
| ▪ SQFT: 50,000 | ▪ Non-Bonded |
| ▪ SQM: 4,645 | |



PROJECT CARGO

CORE SERVICES

Over Dimensional
Cargoes

Heavy Lift

Complex Multi-Modal
Moves

Project Logistics

SPECIALIZED SERVICES

Trucking

Rail Transport

Air Transport

Ocean Transport

Barging

Crane & Rigging

Route Studies

Risk Assessments

Cargo Inspection

Loading/Unloading
Supervision

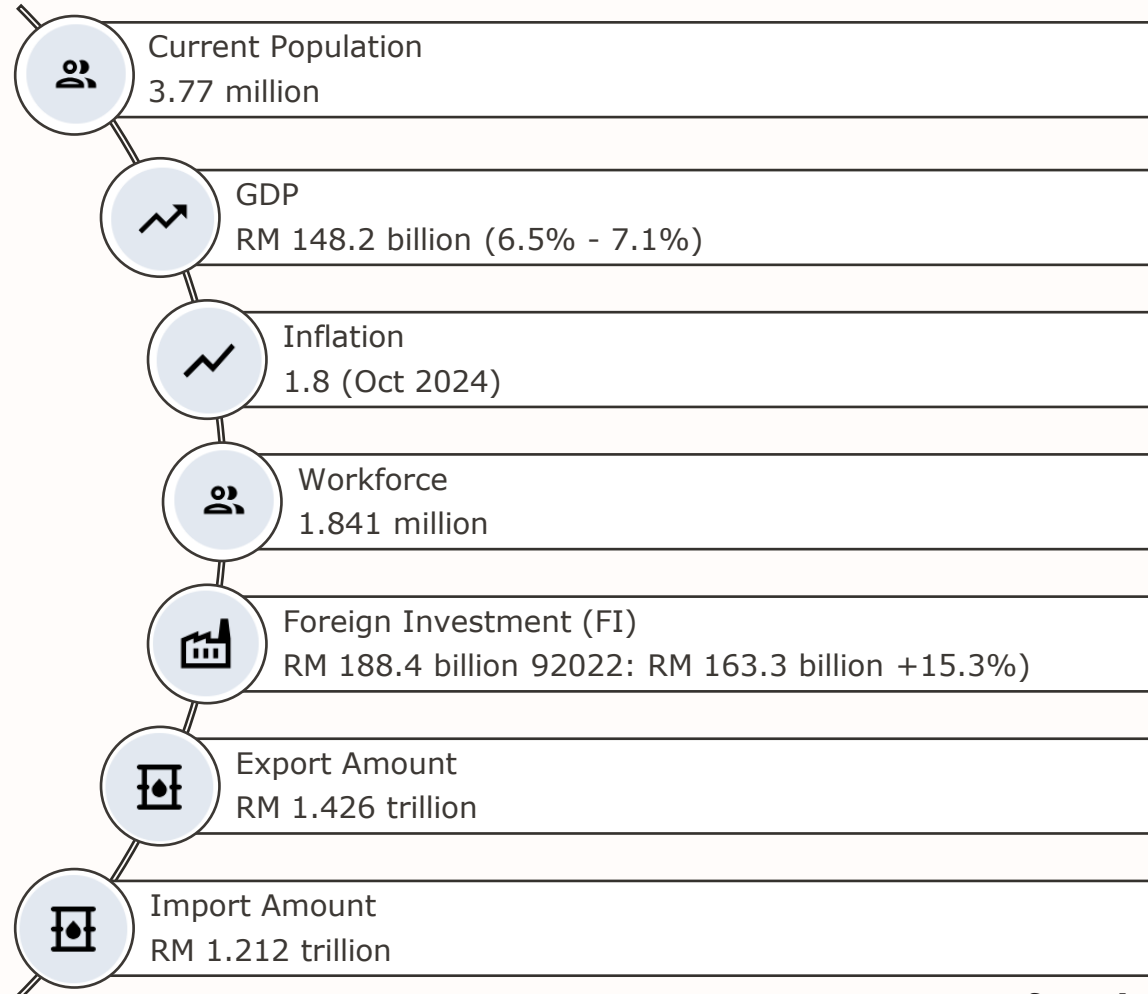


JOHOR BAHRU

(JHB)



JOHOR AT A GLANCE



Source: Invest Johor 2024



JOHOR BAHRU



Established in 1997



Full Service



58 Employees (18 DG Certified)



3 Warehouse Facilities

WAREHOUSE FACILITIES

- Port of Tanjung Pelepas Facility | Free Zone
 - Total 140,000 Sq.ft
- Kempas Facility | Bonded + Non-bonded
 - Total 80,000 Sq.ft
- Senai Facility | Bonded + Non-bonded
 - Total 43,000 Sq.ft

GLOBAL HEADQUARTERS

Bellevue, Washington

REGIONAL HEADQUARTERS

London, Dubai, Singapore and Shanghai



JOHOR BAHRU⁴⁵

ORGANIZATION CHART

Barthul Hoefnagels
Regional Vice President,
Malaysia, Singapore & Indonesia

Ellis Lim
District Manager, Johor Bahru

Wyn Koh
Manager – Accounting

Woen Yeong
Associate Specialist & Admin –
Information Services

Lizanne Goh
Manager - Sales

Ai King Ling
Manager - Customer
Retention & Development

Celeste Mai
District Business Operations

Chean Yi Lee
Branch Security Safety
Representative

Lynn Chong
Manager - Air

Syed Roslan Syid Hussin
Asst Manager - Customs
Brokerage

WeeChi Lai
Asst Manager – Ocean
Export

Irin Lou
Manager - Ocean Import,
Transcon & Project Cargo

Wilson Lau
Asst Manager – Order
Management & Distribution



AIR AND OCEAN OVERVIEW

46



Main sea ports in Johor Bahru, Malaysia:

Pasir Gudang (PSR)

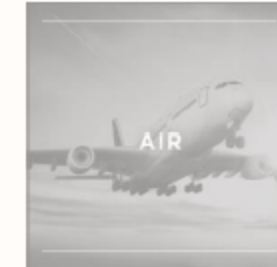
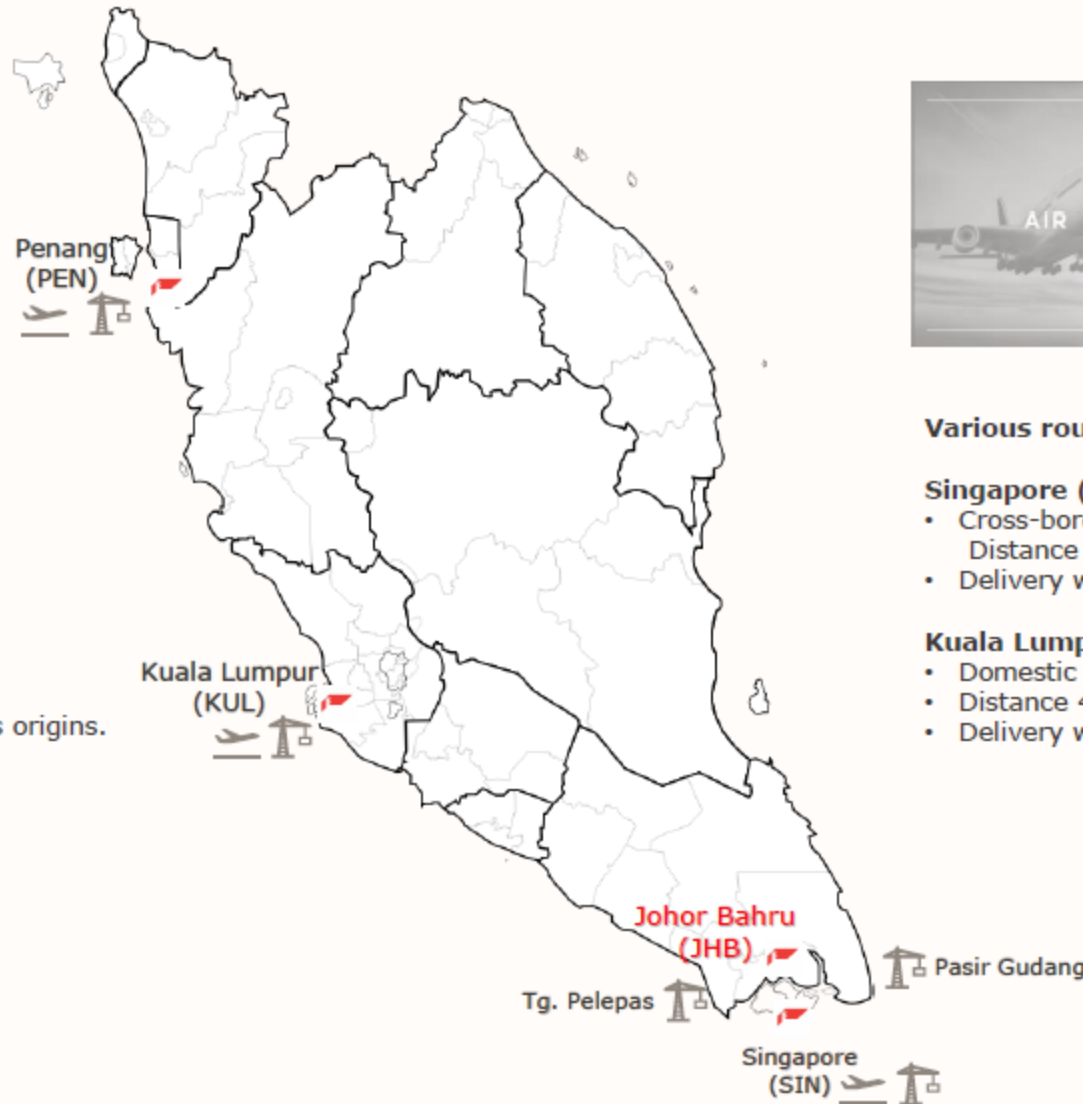
- Feeder vessels to Pasir Gudang
- Weekly LCL sailing via Pasir Gudang
- Weekly LCL sailing via consol box from SIN

Tanjung Pelepas (ZJT)

- Direct Mother Vessels to Tg. Pelepas from various origins.
- Transshipment via KUL and SIN
- Weekly sailing schedule

Alternative ports :

- 1) Singapore (SIN)
- 2) Port Klang (KUL)



Various routes via gateway:

Singapore (SIN)

- Cross-border truck JHB ↔ SIN Airport
- Distance 65+ km
- Delivery within 24-36 hours upon arrival

Kuala Lumpur (KUL)

- Domestic truck JHB ↔ KLIA airport
- Distance 400+ km
- Delivery within 48 hours upon arrival



AIR PRODUCT

Air Export via KUL/SIN

Our Strength

- Capacity protection during peak season
- Competitive pricing
- Dedicated team operation
- Measured cycle time and KPI
- Specialized by region, much knowledge for destination procedure

Major Carriers



AIR PRODUCT

Air Import via KUL/SIN

Our Strength

- One stop service (single contact window up to delivery)
- Dedicated customer service team
- Experienced staffs with strong knowledge
- EDI capability

Major Carriers



AIR ROUTING

Expeditors JHB is situated in a strategic location whereby we are given the choice to route the freight either via Singapore gateway or Kuala Lumpur gateway, depending on the flight schedules and pricing models that meet our customer requirements.

Routing 1 (R1) / Priority Routing :

JHB truck to Singapore Changi Airport (cross-border) and vice versa

- Less than 100 kilometers away from Johor Bahru and vice versa with a transit time of 2-3 hours.
- Providing truck consolidation services for general cargo within the Johor Bahru City non-bonded area.

Routing 2 (R2) / Alternative Routing :

JHB truck to Kuala Lumpur International Airport (KLIA) and vice versa

- About 400 kilometers from Johor Bahru and vice versa with a transit time of 5-6 hours.



OCEAN PRODUCT

Export via Pasir Gudang / Tanjung Pelepas

Our Strength

- Flexible carrier options based on customer's need
- Multiple service options (FCL, LCL, LCL Express) & specialized programs (DG, Reefer, Project Cargo)
- One stop service from end to end
- Strategic partnership with carriers at all levels

Major Carriers



OCEAN PRODUCT

Import via Pasir Gudang / Tanjung Pelepas

Our Strength

- 3PL forwarding service
- One stop service
- Competitive pricing with flexible carrier selection
- Direct consolidation service ex USA, HKG, SHA
- Project cargo service

Major Carriers



OCEAN ROUTING

Expeditors JHB is one of the most established forwarders in the NVOCC market. We provide services for both import and export. We work very closely with ocean carriers both through global and local contracts. The choice of routing are as following:-

Routing 1(R1) :

- Daily feeder from Pasir Gudang to Singapore / Port Klang for mother vessels connection to rest of the world
- Direct sailing to various Intra Asia destination

Routing 2(R2) :

- Direct sailing from Tanjung Pelepas to various destinations, including major base ports in America, Europe & Intra Asia

Alternative Routing :

- Leverage on the Singapore & Port Klang for optimized port-to-port transit time



TRANSCON

Air
Freight

Road
Freight

Domestic
Sea

Intermodal

Cross
Border

We provide best experience in customer service and flawless delivery execution with complete visibility throughout the order shipping cycle, as well as multiple value-added services.



Time Critical

White Glove



Project Cargo

Security



Temperature
Control

Network
Management



Cross-Border Truck



ASEAN ROAD NETWORK

1. Full Truck Load (FTL) service connecting to major cities of Singapore, Johor Bahru, Kuala Lumpur, Penang, Bangkok, Ho Chi Minh , Hanoi and China

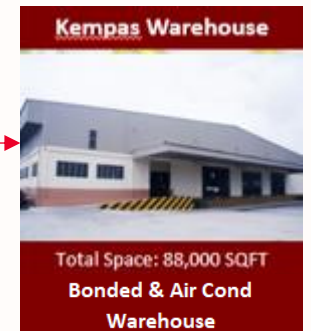
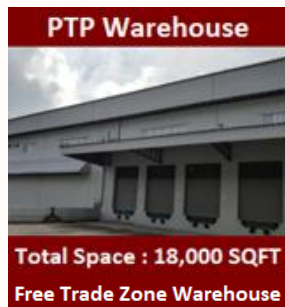
- *Ability to handle cross border trucking between China and Vietnam or vice versa*
- *Connects to major gateways of Bangkok and Singapore, providing alternate inter-continental air uplift capabilities*

2. Less-Than Truck load (LTL):

- ✓ *SIN/JHB/KUL/PEN*
- ✓ *HAN/BKK*
- ✓ *HAN/SZX*

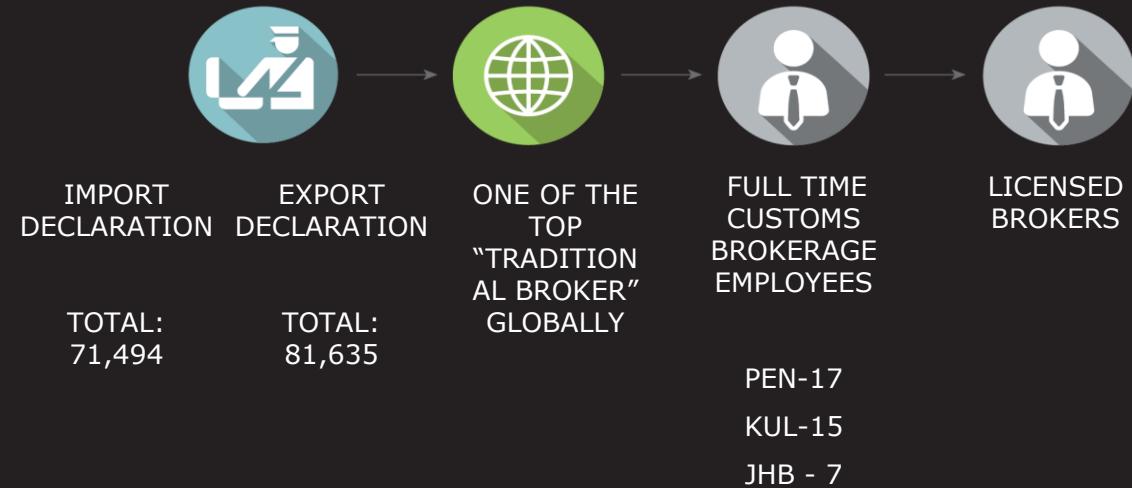


DISTRIBUTION SERVICE LOCATIONS



CUSTOMS MALAYSIA

Expeditors Malaysia (JHB, KUL, PEN) has our own Custom Brokerage offering, under one License Legal Entity name EIF Sdn Bhd. Every corporate company can appoint maximum (5) forwarding agents.



STRATEGY

- To provide global customs infrastructure and expertise supported by innovative approaches to programs
- Compliance, Monitoring and Oversight
- Add value and supply chain performance

SYSTEM INTEGRATION CAPABILITIES

- Accept customer commercial invoice and/or transportation data into our system (Invoice Processing, IP)
- Export the data in a flat file (csv/excel) and load this to Customs software
- Monthly shipment overview report for customer for submission to local customs authority



CUSTOMS

Expeditors Customs Brokerage in Malaysia

01

16 Licensed Brokers across 3 locations

02

125,000+ Declarations Processed

03

Top 10 broker in Johor Bahru and Kuala Lumpur

04

Top 5 broker in Penang

CORE SERVICES

Customs Declarations

Global Operations Standards & Procedures

Compliance, Monitoring & Oversight

On-line Entry Declaration Visibility

Local Delivery & Local Delivery Management

Dedicated Personnel

TECHNOLOGY

Advance Data

Data Exchange

Digitization

Global Parts/ SKU Management System

OCR technology

Visibility & Reporting

VALUE ADDED SOLUTIONS

Government Pilots & Programs

Duty & Tax Minimization Programs

Exception Management

Tradeflow® & Global Trade Management Solutions

Sourcing Profiles

Configurable Business Rules



WE ARE HERE TO SUPPORT YOUR LOGISTICS NEEDS



End-to-end logistics services
with customer specific solutions



60% of employees with 5+ years
of tenure



Strong culture focused on
customer satisfaction



Global consistency and operational
efficiency through performance
management



Unified global systems and technology
architecture connected with all trade
partners driving key logistics functions



Global compliance program





YOU'D BE SURPRISED HOW FAR WE'LL GO FOR YOU.®

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