



## (Ľ)

## **CANADA NON-RESIDENT IMPORTER PROGRAM**



What is a Non-Resident Importer? A **Non-Resident Importer** (NRI) is a company or individual who does not reside in Canada but imports shipments into Canada, acting as the Importer of Record (IOR). It allows companies without management or control in Canada to **maintain competitiveness and profitability**, which makes doing business in Canada easier than ever.



What are the benefits of a Non-Resident Importer?

- Goods are pre-paid to your customer's door
- Allows NRI the access to the Canadian marketplace without the need for capital investment (brick & mortar, a physical facility, distribution center, etc.)
- Efficiently manages and controls the transportation of goods
- Maintains profit margins by eliminating the middleman (Wholesalers, Distributors, etc.)
- Provides simple return programs for both customers and non-resident importers
- Offers Canadian prices to simplify the sales process for customers, which provides a straightforward transaction without the hassle of currency conversions
- Simplifies the e-commerce import process
- Provides pre-determined landed costs: duties, taxes, customs brokerage, and shipping charges at the time of purchase
- Removes the Canadian customer's involvement with the CBSA



Who should become a Non-Resident Importer?

- Companies searching for ways to remain competitive in an increasingly global marketplace
- Companies looking for a hassle-free alternative to ship products to their ultimate destination
- · Companies engaged in e-commerce, direct ship and mail

## **Requirements for Non-Resident Importers**

The following is a list of requirements that are essential for smooth and successful importation into Canada:

- Commercial Invoice: Must be complete and accurate.
- Business Number: Required to identify all importers.
- Goods and Services Tax (GST): Non-resident importers are responsible for GST when importing into Canada. As a GST registrant, the NRI can recover GST paid.
- **Preferential Trade Agreements:** Are applicable to NRI into Canada providing goods that are qualified.
- **Bond Security with CBSA:** NRIs are required to a have NRI bond and a separate bond for direct payments of duties and taxes to CBSA, as this is a requirement under CBSA's CARM initiative.
- Mandatory Registration for CARM (CBSA Assessment and Revenue Management Program)